Budget Collaboration-Financial Summit 2
November 10, 2014
7:00 p.m.
Public Services Building Cafeteria
Agenda

1. FY2016 Revenue Projections

- Overview (Carl Valente)
- Revenue Projection by Source (Rob Addelson)
- Policy Issues (Carl Valente)
o Proposed Appropriation from Reserve Funds (Health Ins. Trust Fund for OPEB; Use of Capital Projects/Debt Service Reserve/Building Renewal Stabilization Fund)
o Proposed Appropriation to Reserve Funds
o Use of Projected Revenue for as yet identified needs
o Capital, Capital, Capital
o FY15 Property Value Changes (Rob Addelson)

2. Request for Special Town Meeting by School Committee

- Cubist Request for Zoning Change

3. Date for Financial Summit 3: Thursday, December 11, 7:00 p.m.
 FY 2016 Revenue Projections

Town Manager's Office
Finance Department

Issued November 10, 2014

## Town of Lexington

Revenue Projections

This revenue projection is being submitted to the Board of Selectmen as required under Section 13 of Chapter 753 of the Acts of 1968, as amended, An Act Establishing the Selectmen-Town Manager Form of Government in the Town of Lexington. The projection is based on the most current data available. As new information becomes available, the projections may be revised. The summary below presents Total General Fund Revenues and Net General Fund Revenues. Total General Fund Revenues include annually recurring and non-recurring sources of revenue. Net General Fund Revenues are Total General Fund Revenues less revenues recommended to be set-aside to fund designated expenses. In FY2016, Total General Fund Operating Revenues are projected to increase by approximately $\$ 11.62$ million, or $6.4 \%$. Net General Fund Revenues, those available to support school and municipal operating budgets, are projected to increase by $\$ 11.59$ million, or $6.9 \%$.

| General Fund Revenue Summary | FY13 Actual |  | FY14 Actual |  | FY15 Estimated |  | FY16 Projected |  | FY 15-16 Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \$ |  |  | \% |
| Property Tax Levy (Table 1) | \$ | 135,386,783 |  |  | \$ | 141,842,484 |  |  | \$ | 148,148,150 | \$ | 154,351,854 | \$ | 6,203,704 | 4.2\% |
| State Aid (Table 2) | \$ | 9,410,134 | \$ | 10,214,580 | \$ | 11,193,462 | \$ | 11,430,692 | \$ | 237,230 | 2.1\% |
| Local Receipts (Table 3) | \$ | 12,092,846 | \$ | 14,355,470 | \$ | 10,769,383 | \$ | 11,433,694 | \$ | 664,311 | 6.2\% |
| Available Funds (Table 4) | \$ | 7,249,652 | \$ | 12,473,510 | \$ | 11,935,109 | \$ | 15,544,229 | \$ | 3,609,120 | 30.2\% |
| Other Available Funds - Use of Capital Project/Debt Service Reserve/Building Renewal Stabilization Fund (Table 4a) | \$ | - | \$ | - | \$ | 919,000 | \$ | 1,318,500 | \$ | 399,500 | 43.5\% |
| Revenue Offsets (Table 5) | \$ | $(1,645,350)$ | \$ | $(1,644,621)$ | \$ | $(2,450,757)$ | \$ | $(1,987,549)$ | \$ | 463,208 | -18.9\% |
| Enterprise Receipts (Table 6) | \$ | 1,512,892 | \$ | 1,497,405 | \$ | 1,487,905 | \$ | 1,532,542 | \$ | 44,637 | 3.0\% |
| Total General Fund Operating Revenues | \$ | 164,006,957 | \$ | 178,738,828 | \$ | 182,002,252 | \$ | 193,623,962 | \$ | 11,621,710 | 6.4\% |
| Less - Revenues Set-Aside for Designated Purposes | \$ | 6,339,044 | \$ | 16,129,376 | \$ | 14,849,660 | \$ | 14,878,634 | \$ | 28,974 | 0.2\% |
| Net General Fund Revenues | \$ | 157,667,913 | \$ | 162,609,452 | \$ | 167,152,592 | \$ | 178,745,328 | \$ | 11,592,736 | 6.9\% |

## Detailed Description:

Property Tax Levy: The FY2016 property tax levy is projected to increase approximately $\$ 6.2$ million, or $4.2 \%$. The projected levy is a function of the FY2015 levy limit increased by $2.5 \%$ per Proposition $21 / 2$, plus an increment for new growth. FY2016 new growth will be a function of construction activity for the period July 1, 2014 to June 30, 2015. FY2016 new growth is estimated at $\$ 2,500,000$ based on a review of historical data on new growth. FY15 new growth has yet to be certified by the Department of Revenue. The preliminary estimate of that growth is $\$ 2.76$ million.

State Aid: FY2016 state aid is projected to increase 2.1\% from its FY2015 level. Final FY2016 state aid numbers are likely to be known in June 2015 when the Legislature adopts, and the Governor signs, the FY2016 State budget.

Local Receipts: FY2016 projections for each category of receipt are based on the history of actual collections and projections of 3 and 5 year historical averages, unless otherwise specified in the supplemental tables of this document. FY2016 local receipts are estimated to increase by approximately $\$ 664,000$ or $6.2 \%$ over FY15 estimates. The major contributor to this growth is an increase in the estimate for Motor Vehicle Excise of $\$ 400,000$. Of note is an increase in payments in lieu of tax of $\$ 43,000$ of which $\$ 30,000$ is attributable to a $\$ 30,000$ annual payment commencing in FY15 for 20 years for solar panels in the process of being installed on the roofs of various town and school buildings.

Available Funds: Available Funds are projected to increase by approximately $\$ 3.61$ million or $30.2 \%$. This increase is driven predominantly by two factors. The first is an increase in free cash of $\$ 2.8$ million from the $7 / 1 / 13$ certification of $\$ 10.3$ million to the $7 / 1 / 14$ certification of $\$ 13.1$ million. The second factor is the proposed use of $\$ 1.86$ million from the Town's Health Claims Trust Fund which is a portion of the balance in the fund that was the repository of employer and employee contributions when the Town's employee health insurance program was self-insured. It is proposed that this amount be used to underwrite the Town's share of FY16 GIC premiums thus freeing up $\$ 1.86$ million in the tax levy to continue progress in funding the Town's OPEB liability. The amount of the HCTF being applied in FY15 is $\$ 1$ million.

Other components of Available Funds include the proposed use of parking meter receipts, cemetery funds, and the Transportation Demand Management Stabilization Fund. Though not considered an operating revenue, another source of available funds is the proposed use of $\$ 1.32$ million from the Capital Projects/Debt Service Reserve/Building Renewal Stabilization Fund to to fund the ongoing mitigation of the debt service impacts of the financing of the LHS modular classrooms construction. In FY15, $\$ 919,000$ was appropriated for this purpose.

Revenue Offsets: Revenue Offsets are projected to decrease by approximately $\$ 459,000$ or $18.7 \%$. Revenue Offsets represent the set-aside of a portion of projected revenues needed for particular purposes including:
(1) components of state aid (Public Library aid and School Lunch reimbursements) that are distributed as Cherry Sheet aid, but, in fact, are categorical grants that are not available to support general fund operations;
(2) cherry sheet assessments - estimated charges to be levied by the Commonwealth to cover the costs of state and regional services provided to the Town. Cherry Sheet Assessments assume a 3.5\% increase in FY 2015;
(3) the Assessor's Overlay account which covers the cost of abatements and exemptions granted to property taxpayers (FY15 is a revaluation year so the FY15 overlay is $\$ 900,000$. It will drop to $\$ 750,000$ in FY 16 , a non-revaluation year); and,
(4) potential snow and ice deficits.

The FY16 decrease in total revenue offsets is driven primarily by 2 factors. The first is a decrease in the FY15 set-aside for the FY14 snow and ice deficit of $\$ 653,006$ to $\$ 300,000$ in FY16 to cover a prospective FY15 snow and ice deficit. The second is the decrease in the overlay account.

## Town of Lexington

Revenue Projections

Enterprise Receipts: This category represents transfers from the water, sewer and recreation enterprise funds to the general fund to cover general fund expenditures that support the operations of the water, sewer and recreation departments. Water \& Sewer Indirects were reduced by $\$ 61,549$ annually from FY07 through FY13 as per BOS vote on October 30, 2006 to bring historical levels of indirect costs in line with actual costs. $\$ \mathrm{FY} 14$ and FY15 amounts are based on the results of indirect cost analyses conducted by the Finance Department. FY16 is preliminarily projected to increase by $3 \%$ subject to revision at the conclusion of an updated indirect cost analysis that is currently in progress

Revenues Set Aside for Designated Purposes: This represents components of Total General Fund Revenues that are set aside for designated purposes. The proposed purposes are shown below.

| Revenues Set-Aside for Designated Purposes |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Financing Sources |  |  |  |  |  | Total |  | Notes |
|  |  | Free Cash |  | Tax Levy |  | Other ${ }^{1}$ |  |  |  |  |
| 1 | Set-Aside for Unanticipated Current Fiscal Year Needs | \$ | 200,000 | \$ | - | \$ | - | \$ | 200,000 | Reserved for appropriation at the 2014 annual town meeting to fund supplemental appropriations to the FY14 budget. |
| 2 | OPEB | \$ | 3,247 | \$ | 1,858,947 | \$ | - | \$ | 1,862,194 | $\$ 1.86$ million resulting from use of Health Insurance Claims Trust Fund to fund FY16 Health Insurance |
| 3 | Cash Capital | \$ | 2,500,000 |  |  |  |  | \$ | 2,500,000 |  |
| 4 | Capital Stabilization Fund | \$ | 6,405,035 | \$ | 120,000 | \$ | - | \$ | 6,525,035 | To meet future capital/debt service needs, including $\$ 966,500$ to offset FY17 debt service attributable to modular classroom construction at LHS. \$120,000 from the tax levy is attributable to savings in the DPF electricity budget from the installation of solar panels on the roofs of various school and town buildings. |
| 5 | Debt Service Mitigation |  |  |  |  | \$ | 1,318,500 | \$ | 1,318,500 | To mitigate debt service impact of LHS Modular Buildings construction financing. Amount is based on last year's projection of FY16 debt service and therefore is subject to revision. |
| 6 | Street Reconstruction | \$ | - | \$ | 2,270,145 | \$ | - | \$ | 2,270,145 | Consistent with long-term street maintenance plan. |
| 7 | Reserve for Federal Budget Reductions | TBD |  | \$ | - | \$ | - | TBD |  | Set-aside to offset potential federal budget cuts that will impact School grant programs. |
| 8 | Municipal Building Envelope and Systems | \$ | - | \$ | 182,760 | \$ | - | \$ | 182,760 | Initially funded in 2006 override; increases by $2.5 \%$ per year. |
| 9 | Senior Tax Work-Off Program | \$ | - | \$ | 20,000 |  |  | \$ | 20,000 | Set-aside to offset potential federal budget cuts that will impact School grant programs. |
| 10 | Subtotal | \$ | 9,108,282 | \$ | 4,451,852 | \$ | 1,318,500 | \$ | 14,878,634 |  |
| 11 | Operating Budget | \$ | 4,000,000 | \$ | - | \$ | - | \$ | 4,000,000 | \$4,000,000 of Free Cash to support the FY16 operating budget. |

```
11 Grand Total
\(\$ \quad 13,108,282 \$ 4,451,852 \$\)
\(\mathbf{1 , 3 1 8 , 5 0 0} \mathbf{\$} \quad \mathbf{1 8 , 8 7 8 , 6 3 4}\)
```

${ }^{1}$ "Other" financing source for Debt Service Mitigation is the Capital Projects/Debts Service Reserve/Building Renewal Stabilization Fund.


## Table 1-A: Tax Levy History

| Fiscal Year | Previous Year Levy Limit |  | Allowable 2 1/2\% Increase |  | Allowable New Construction |  | Voter Approved Override |  | Total Tax Levy Limit |  | Exempt DebtService |  | Allowable Amount which may be raised from Property Tax |  | Unused Tax Capacity |  | Actual Tax Levy |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1996 | \$ | 48,752,066 | \$ | 1,218,802 | \$ | 325,180 | \$ | 1,500,000 | \$ | 51,796,048 | \$ | 1,412,532 | \$ | 53,208,580 | \$ | 50,219 |  | 53,158,361 |
| 1997 | \$ | 51,796,048 | \$ | 1,294,901 | \$ | 478,191 | \$ | - | \$ | 53,569,140 | \$ | 1,174,088 | \$ | 54,743,228 | \$ | 29,327 | \$ | 54,713,901 |
| 1998 | \$ | 53,569,140 | \$ | 1,339,229 | \$ | 954,493 | \$ |  | \$ | 55,862,862 | \$ | 1,100,500 | \$ | 56,963,362 | \$ | 22,726 | \$ | 56,940,636 |
| 1999 | \$ | 55,862,862 | \$ | 1,396,572 | \$ | 644,859 | \$ | - | \$ | 57,904,293 | \$ | 1,033,500 | \$ | 58,937,793 | \$ | 8,416 | \$ | 58,929,377 |
| 2000 | \$ | 57,904,293 | \$ | 1,447,607 | \$ | 1,970,649 | \$ | - | \$ | 61,322,549 | \$ | 120,000 | \$ | 61,442,549 | \$ | 298,410 | \$ | 61,144,139 |
| 2001 | \$ | 61,322,549 | \$ | 1,533,064 | \$ | 1,535,451 | \$ | 3,440,829 | \$ | 67,831,893 | \$ | 950,625 | \$ | 68,782,518 | \$ | 47,630 | \$ | 68,734,888 |
| 2002 | \$ | 67,831,893 | \$ | 1,695,797 | \$ | 1,573,592 | \$ | - | \$ | 71,101,282 | \$ | 1,708,200 | \$ | 72,809,482 | \$ | 37,717 | \$ | 72,771,765 |
| 2003 | \$ | 71,101,282 | \$ | 1,777,532 | \$ | 1,350,048 | \$ | - | \$ | 74,228,862 | \$ | 1,567,988 | \$ | 75,796,850 | \$ | 931 | \$ | 75,795,919 |
| 2004 | \$ | 74,230,931 | \$ | 1,855,773 | \$ | 1,915,573 | \$ | - | \$ | 78,002,277 | \$ | 4,189,338 | \$ | 82,191,615 | \$ | 2,120 | \$ | 82,189,495 |
| 2005 | \$ | 78,000,157 | \$ | 1,950,957 | \$ | 1,692,120 | \$ | 4,224,340 | \$ | 85,867,574 | \$ | 5,325,045 | \$ | 91,192,619 | \$ | 36,195 | \$ | 91,156,424 |
| 2006 | \$ | 85,867,574 | \$ | 2,146,689 | \$ | 1,854,326 | \$ |  | \$ | 89,868,589 | \$ | 4,943,313 | \$ | 94,811,902 | \$ | 51,242 | \$ | 94,760,661 |
| 2007 | \$ | 89,868,589 | \$ | 2,246,715 | \$ | 2,036,789 | \$ | 1,858,435 | \$ | 96,010,528 | \$ | 5,127,256 | \$ | 101,137,784 | \$ | 62,994 | \$ | 101,074,790 |
| 2008 | \$ | 96,012,202 | \$ | 2,400,305 | \$ | 2,485,650 | \$ | 3,981,589 | \$ | 104,879,746 | \$ | 5,372,874 | \$ | 110,252,620 | \$ | 45,961 | \$ | 110,206,659 |
| 2009 | \$ | 104,879,746 | \$ | 2,621,994 | \$ | 3,276,649 | \$ | - | \$ | 110,778,389 | \$ | 5,632,642 | \$ | 116,411,031 | \$ | 72,867 | \$ | 116,338,164 |
| 2010 | \$ | 110,778,389 | \$ | 2,769,460 | \$ | 2,431,902 | \$ | - | \$ | 115,979,750 | \$ | 5,746,384 | \$ | 121,726,134 | \$ | 58,674 | \$ | 121,667,460 |
| 2011 | \$ | 115,934,719 | \$ | 2,898,368 | \$ | 3,426,550 | \$ | - | \$ | 122,259,637 | \$ | 5,753,550 | \$ | 128,013,187 | \$ | 57,464 | \$ | 127,955,723 |
| 2012 | \$ | 122,259,637 | \$ | 3,056,491 | \$ | 3,346,536 | \$ | - | \$ | 128,662,664 | \$ | 5,379,620 | \$ | 134,042,285 | \$ | 46,950 | \$ | 133,995,335 |
| 2013 | \$ | 128,662,664 | \$ | 3,217,107 | \$ | 3,538,945 | \$ | - | \$ | 135,440,316 | \$ | 6,199,081 | \$ | 141,639,396 | \$ | 53,534 | \$ | 141,585,863 |
| 2014 | , | 135,440,316 | \$ | 3,386,008 | \$ | 3,017,335 | \$ | - | \$ | 141,843,659 | \$ | 6,927,654 | \$ | 148,771,313 | \$ | 1,175 | \$ | 148,770,138 |
| 2015 | \$ | 141,843,659 | \$ | 3,546,091 | \$ | 2,758,400 | \$ | - | \$ | 148,148,150 | \$ | 7,988,780 | \$ | 156,136,930 |  | NA |  | NA |
| 2016 | \$ | 148,148,150 | \$ | 3,703,704 | \$ | 2,500,000 |  |  | \$ | 154,351,854 | \$ | 7,714,132 | \$ | 162,065,986 |  | NA |  | NA |

Note: FY15 new growth is a preliminary estimate subject to final review and certification by the Department of Revenue.

## Town of Lexington

## Revenue Projections

## Table 1-B: New Tax Levy Growth

## Summary <br> FY2016 new growth is

 estimated at \$2,500,000.

| Fiscal Year | Residential | Commercial / Industrial | Personal | Total |
| :---: | :---: | :---: | :---: | :---: |
| 1998 | \$420,000 | \$116,000 | \$418,000 | \$954,000 |
| 1999 | \$216,000 | \$325,000 | \$104,000 | \$645,000 |
| 2000 | \$354,000 | \$898,000 | \$719,000 | \$1,971,000 |
| 2001 | \$622,000 | \$293,000 | \$621,000 | \$1,536,000 |
| 2002 | \$710,000 | \$49,000 | \$814,000 | \$1,573,000 |
| 2003 | \$890,000 | \$47,000 | \$413,000 | \$1,350,000 |
| 2004 | \$836,241 | \$125,767 | \$953,565 | \$1,915,573 |
| 2005 | \$866,131 | \$320,315 | \$505,674 | \$1,692,120 |
| 2006 | \$1,037,304 | \$127,221 | \$689,801 | \$1,854,326 |
| 2007 | \$1,093,643 | \$0 | \$943,146 | \$2,036,789 |
| 2008 | \$1,156,124 | \$474,999 | \$854,527 | \$2,485,650 |
| 2009 | \$1,526,313 | \$533,896 | \$1,216,440 | \$3,276,649 |
| 2010 | \$1,206,197 | \$206,414 | \$1,058,669 | \$2,471,280 |
| 2011 | \$1,112,487 | \$1,212,054 | \$1,105,704 | \$3,430,245 |
| 2012 | \$1,222,142 | \$960,174 | \$1,164,220 | \$3,346,536 |
| 2013 | \$1,400,099 | \$1,297,354 | \$841,492 | \$3,538,945 |
| 2014 | \$1,451,904 | \$635,052 | \$930,379 | \$3,017,335 |
| 2015 (preliminary) | \$1,688,000 | \$284,400 | \$786,000 | \$2,758,400 |
| Totals | \$16,120,585 | \$7,621,246 | \$13,352,617 | \$39,852,848 |


|  |  |
| :--- | ---: |
| Three Year Average FY 2013-2015 |  |
| C/I/P | $\$ 1,591,559$ |
| Residential | $\$ 1,513,334$ |
| Total | $\mathbf{\$ 3 , 1 0 4 , 8 9 3}$ |
|  |  |
| Five Year Average FY 2011-2015 | $\$ 1,843,366$ |
| C/I/P | $\$ 1,374,926$ |
| Residential | $\mathbf{\$ 3 , 2 1 8 , 2 9 2}$ |
| Total |  |
|  |  |
| Ten Year Average FY 2006-2015 | $\$ 1,532,194$ |
| C/I/P | $\$ 1,289,421$ |
| Residential | $\mathbf{\$ 2 , 8 2 1 , 6 1 6}$ |

## Town of Lexington

Revenue Projections

## Table 2-A: State Aid (Cherry Sheet)

## Summary

FY2016 state aid is projected to increase by $2.1 \%$. Final FY2016 state aid numbers will probably not be known until June 2015 when the Legislature adopts, and the Governor signs, the FY2015 State budget. Our first glimpse of the direction of FY2016 state aid will be reflected in the Governor's proposed FY2016 budget which will be submitted to the Legislature in January 2015

Net State Aid FY10-FY16 projected


| State Aid-Cherry Sheet: |  | FY2010 Actual |  | FY2011 Actual |  | FY2012 Actual |  | FY2013 Actual |  | FY2014 Actual |  | FY2015 stimated |  | FY2016 Projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Education: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Chapter 70 | \$ | 7,449,035 | \$ | 7,013,863 | \$ | 7,051,517 | \$ | 7,876,799 | \$ | 8,657,571 | \$ | 9,584,428 | \$ | 9,824,039 |
| Charter Tuition Reimbursement | \$ | 30,816 | \$ | 17,418 | \$ | 23,222 | \$ | 18,769 | \$ | 12,628 | \$ | 1,786 | \$ | 20,571 |
| Offset Items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| School Lunch | \$ | 20,744 | \$ | 17,758 | \$ | 22,523 | \$ | 24,262 | \$ | 30,207 | \$ | 26,514 | \$ | 23,099 |
| Sub-Total, Al/ Education Items |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Government: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrestricted General Government Aid Lottery, Beano, Charity Games | \$ | 1,350,288 | \$ | 1,296,276 | \$ | 1,202,550 | \$ | 1,296,276 | \$ | 1,326,917 | \$ | 1,363,715 | \$ | 1,397,808 |
| Police Career Incentive | \$ | 46,751 | \$ | 22,509 |  |  |  |  |  |  |  |  |  |  |
| Veterans' Benefits | \$ | 15,454 | \$ | 8,949 | \$ | 41,729 | \$ | 68,476 | \$ | 70,490 | \$ | 92,504 | \$ | 41,020 |
| Exemptions: Vets, Blind, Surviving Spouses | \$ | 154,200 | \$ | 92,127 | \$ | 22,088 | \$ | 88,063 | \$ | 77,053 | \$ | 77,053 | \$ | 86,706 |
| Offset Items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Public Libraries | \$ | 34,268 | \$ | 37,791 | \$ | 37,988 | \$ | 37,489 | \$ | 39,714 | \$ | 47,462 | \$ | 37,450 |
| Sub-Total, General Government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Cherry Sheet Totals | \$ | 9,101,556 | \$ | 8,506,691 | \$ | 8,401,617 | \$ | 9,410,134 | \$ | 10,214,580 | \$ | 1,193,462 | \$ | 11,430,692 |
| Less Offset Items: | \$ | $(55,012)$ | \$ | $(55,549)$ | \$ | $(60,511)$ | \$ | $(61,751)$ | \$ | $(69,921)$ | \$ | $(73,976)$ | \$ | $(60,549)$ |
| Net Cherry Sheet Totals | \$ | 9,046,544 | \$ | 8,451,142 | \$ | 8,341,106 | \$ | 9,348,383 | \$ | 10,144,659 | \$ | 11,119,486 | \$ | 11,370,143 |
| Table 2-A. State Aid History | 7 of 27 |  |  |  |  |  |  |  |  |  |  |  |  | 11/7/201 |

## Town of Lexington

## Revenue Projections

Table 3-A: Local Receipts Summary


Table 3-A. Local Reciepts Sum.

## Town of Lexington

Revenue Projections
Table 3-B (1): Local Receipt Detail - Motor Vehicle Excise Tax

| Local Receipt Category | FY10 Actual |  | FY11 <br> Actual |  | FY12 <br> Actual |  | FY13 <br> Actual |  | FY14 <br> Actual |  | FY15 <br> Estimated | FY16 <br> Projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL | \$ | 3,664,627 | \$ | 4,044,449 | \$ | 3,924,928 | \$ | 4,300,549 | \$ | 4,695,332 | \$ 4,100,000 | \$ 4,500,000 |
| 1001005041570 MOTOR VEHICLE EXCISE TAX-PR | \$ | 3,419 | \$ | 1,414 | \$ | 1,354 |  |  |  |  |  |  |
| 100100504159595 MOTOR VEHICLE EXCISE TAX | \$ | - | \$ | 21 | \$ |  |  |  |  |  |  |  |
| 100100504159696 MOTOR VEHICLE EXCISE TAX | \$ | - | \$ | - |  |  | \$ | 26 |  |  |  |  |
| 100100504159797 MOTOR VEHICLE EXCISE TAX | \$ | - | \$ | - |  |  | \$ | 144 | \$ | 33 |  |  |
| 100100504159898 MOTOR VEHICLE EXCISE TAX | \$ | - | \$ | - |  |  | \$ | 54 |  |  |  |  |
| 100100504159999 MOTOR VEHICLE EXCISE TAX | \$ | - | \$ | 41 | \$ | 244 | \$ | 19 |  |  |  |  |
| 100100504150000 MOTOR VEHICLE EXCISE TAX | \$ | - | \$ | 247 | \$ | 370 | \$ | 29 |  |  |  |  |
| 100100504150101 MOTOR VEHICLE EXCISE TAX | \$ | 59 | \$ | 100 | \$ | 25 | \$ | - |  |  |  |  |
| 100100504150202 MOTOR VEHICLE EXCISE TAX | \$ | 201 | \$ | 188 |  |  | \$ | 22 | \$ | 71 |  |  |
| 100100504150303 MOTOR VEHICLE EXCISE TAX | \$ | 78 | \$ | 50 |  |  | \$ | 30 |  |  |  |  |
| 100100504150404 MOTOR VEHICLE EXCISE TAX | \$ | 362 | \$ | 845 |  |  | \$ | 31 | \$ | 106 |  |  |
| 100100504150505 MOTOR VEHICLE EXCISE TAX | \$ | 686 | \$ | 908 | \$ | 100 | \$ | 181 | \$ | 89 |  |  |
| 100100504150606 MOTOR VEHICLE EXCISE TAX | \$ | 405 | \$ | 649 | \$ | 204 | \$ | 359 | \$ | 602 |  |  |
| 100100504150707 MOTOR VEHICLE EXCISE TAX | \$ | 2,857 | \$ | 2,025 | \$ | 1,218 | \$ | 516 | \$ | 1,042 |  |  |
| 100100504150808 MOTOR VEHICLE EXCISE TAX | \$ | 11,143 | \$ | 2,607 | \$ | 1,644 | \$ | 654 | \$ | 718 |  |  |
| 100100504150909 MOTOR VEHICLE EXCISE TAX | \$ | 482,932 | \$ | 26,064 | \$ | 5,053 | \$ | 1,233 | \$ | 652 |  |  |
| 100100504151010 MOTOR VEHICLE EXCISE TAX | \$ | 3,162,487 | \$ | 576,133 | \$ | 11,978 | \$ | $(1,215)$ | \$ | 1,423 |  |  |
| 100100504151111 MOTOR VECHICLE EXCISE TAX |  | NA | \$ | 3,433,157 | \$ | 478,146 | \$ | 14,750 | \$ | 6,023 |  |  |
| 100100504151112 MOTOR VECHICLE EXCISE TAX |  | NA |  | NA | \$ | 3,424,575 | \$ | 669,300 | \$ | 4,427 |  |  |
| 100100504151313 MOTOR VECHICLE EXCISE TAX |  | NA |  | NA |  | NA | \$ | 3,614,417 | \$ | 731,036 |  |  |
| 100100504151314 MOTOR VECHICLE EXCISE TAX |  | NA |  |  |  |  |  |  | \$ | 3,949,111 |  |  |

(6)

## rable B - $\mathrm{E}(2) \mathrm{m}$ Moror venicle Excise Billing k History




|  |  |  | 2008 |  |  |  | 2009 |  |  |  | 2010 |  |  |  | 2011 |  |  |  | 2012 |  |  |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-2000 |  |  |  |  |  | \$ | 653 |  |  | \$ | 3,419 |  |  | \$ | 1,476 |  |  | \$ | 1,614 |  |  | \$ | 243 |  |
| FY 2000 |  | \$ | 1,208 |  |  | \$ | 35 |  |  | \$ |  |  |  | \$ | 247 |  |  | \$ | 370 |  |  | \$ | 29 |  |
| FY 2001 |  | \$ | 614 |  |  | \$ | 195 |  |  | \$ | 59 |  |  | \$ | 100 |  |  | \$ | 25 |  |  |  |  |  |
| FY 2002 |  | \$ | 1,413 |  |  | \$ | 486 |  |  | \$ | 201 |  |  | \$ | 188 |  |  | \$ | - |  |  | \$ | 22 |  |
| FY 2003 |  | \$ | 302 |  |  | \$ | 699 |  |  | \$ | 78 |  |  | \$ | 50 |  |  | \$ | - |  |  | \$ | 30 |  |
| FY 2004 |  | \$ | (977) |  |  | \$ | 1,449 |  |  | \$ | 362 |  |  | \$ | 845 |  |  | \$ | - |  |  | \$ | 31 |  |
| FY 2005 |  | \$ | 6,540 |  |  | \$ | 1,385 |  |  | \$ | 686 |  |  | \$ | 908 |  |  | \$ | 100 |  |  | \$ | 181 |  |
| FF 2006 |  | \$ | 45,318 |  |  | \$ | 6,012 |  |  | \$ | 405 |  |  | \$ | 649 |  |  | \$ | 204 |  |  | \$ | 359 |  |
| FF 2007 |  | \$ | 662,807 |  |  | \$ | 31,434 |  |  | \$ | 2,857 |  |  | \$ | 2,025 |  |  | \$ | 1,218 |  |  | \$ | 516 |  |
| FY 2008 |  | \$ | 3,040,817 |  |  | \$ | 901,560 |  |  | \$ | 11,143 |  |  | \$ | 2,607 |  |  | \$ | 1,644 |  |  | \$ | 654 |  |
| FY 2009 |  |  |  |  |  | \$ | 3,217,408 |  |  | \$ | 482,932 |  |  | \$ | 26,064 |  |  | \$ | 5,053 |  |  | \$ | 1,233 |  |
| FY 2010 |  |  |  |  |  |  |  |  |  | \$ | 3,162,487 |  |  | \$ | 576,133 |  |  | \$ | 11,978 |  |  | \$ | $(1,215)$ |  |
| FF 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 3,433,157 |  |  | \$ | 478,146 |  |  | \$ | 14,750 |  |
| FY 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 3,424,575 |  |  | \$ | 669,300 |  |
| $\begin{array}{\|l\|l\|} \text { FY } 2013 \\ \text { FY } 2014 \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 3,614,417 |  |
| Totals |  | \$ | 3,758,043 |  |  | \$ | 4,161,316 |  |  | \$ | 3,664,628 |  |  | \$ | 4,044,449 |  |  | \$ | 3,924,928 |  |  | \$ | 4,300,549 |  |
| Actual vs. Billed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 2008 |  |  |  | 2009 |  |  |  | 2010 |  |  |  | 2011 |  |  |  | 2012 |  |  |  | 2013 |  |
|  | Billed <br> Actual | \$ | $\begin{aligned} & 4,129,445 \\ & 3,758,043 \end{aligned}$ | 91.0\% | Billed Actual | \$ | $\begin{aligned} & 3,936,023 \\ & 4,161,316 \end{aligned}$ | 105.7\% | Billed <br> Actual | \$ | $\begin{aligned} & 3,860,333 \\ & 3,664,628 \end{aligned}$ | 94.9\% | Billed <br> Actual | \$ | $\begin{aligned} & 4,129,804 \\ & 4,044,444 \end{aligned}$ | 97.9\% | Billed <br> Actual | \$ | $\begin{aligned} & 4,237,588 \\ & 3,924,928 \end{aligned}$ | 92.6\% | Billed <br> Actual | \$ | $\begin{aligned} & 4,485,928 \\ & 4,300,549 \end{aligned}$ | 95.9\% |

## Town of Lexington

## Revenue Projections

| Local Receipt Category | FY10 Actual | FY11 Actual | FY12 Actual | FY13 Actual | FY14 Actual | FY15 <br> Estimated | $\begin{gathered} \text { FY16 } \\ \text { Projected } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10010070-41801 | \$ 627,587 | \$ 1,192,678 | \$ 1,525,700 | \$ 1,415,189 | \$ 1,608,573 | \$ 1,380,000 | \$ 1,460,000 |
| 1001008041901 OTHER EXCISE-HOTEL/MOTEL 1001008041902 OTHER EXCISE-JET FUEL 1001008041903 OTHER EXCISE - MEALS | $\begin{aligned} & \$ 357,276 \\ & \$ 176,943 \\ & \$ 93,367 \end{aligned}$ | $\begin{array}{ll} \$ & 590,720 \\ \$ & 263,510 \\ \$ & 338,449 \end{array}$ | $\begin{array}{ll} \$ & 718,706 \\ \$ & 445,559 \\ \$ & 361,435 \end{array}$ | $\begin{array}{ll} \$ & 750,723 \\ \$ & 250,928 \\ \$ & 413,538 \end{array}$ | $\begin{array}{ll} \$ & 762,630 \\ \$ & 419,411 \\ \$ & 426,532 \end{array}$ | $\begin{array}{ll} \$ & 730,000 \\ \$ & 250,000 \\ \$ & 400,000 \end{array}$ | $\begin{array}{ll} \$ & 740,000 \\ \$ & 320,000 \\ \$ & 400,000 \end{array}$ |

## Notes:

The $0.75 \%$ local option meals excise tax became effective on January 1, 2010. The 2\% local optionHotel/Motel excise
became effective on July 1, 2010.

## Town of Lexington

Revenue Projections

| Local Receipt Category | FY10 Actual | FY11 <br> Actual | FY12 Actual | FY13 Actual | FY14 <br> Actual | FY15 <br> Estimated | FY16 <br> Projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Penalties \& Interest | \$ 397,037 | \$ 568,595 | \$ 461,887 | \$ 468,003 | \$ 670,076 | \$342,000 | \$ 347,000 |
| ${ }^{100010080-41701 ~ P E N A L T I E S ~ A N D ~ I N T E R E S T ~ P . P . ~ T A X ~}$ | 15,302 | \$ 12,913 | \$ 5,215 | \$ 14,996 | ${ }^{12,586}$ | 12,000 | \$ 12,000 |
| 1001006041702 PENALTIES \& INTEREST R.E. TAX | \$ 319,224 | \$ 270,581 | \$ 227,958 | \$ 230,127 | \$ 231,154 | 230,000 | \$ 230,000 |
| 1001006041703 PENALTIES \& INTEREST TAX LIENS | \$ 13,806 | \$ 222,574 | \$ 172,326 | \$167,194 <br> $\$$ | \$ 363,927 | \$ 50,000 | \$ 50,000 |
| 1001006041704 PENALTIES \& INTEREST M.V. TAX | \$ 48,706 | \$ 62,528 | \$ 56,388 | \$ 55,686 | \$ 62,409 | \$ 50,000 | \$ 55,000 |

## Town of Lexington

Table 3-E: Local Receipts Detail - Payments-In-Lieu-Of-Taxes (PILOT'S)

| Local Receipt Category | FY10 <br> Actual |  | FY11 <br> Actual |  | FY12 <br> Actual |  | FY13 <br> Actual |  | FY14 <br> Actual |  | FY15 <br> Estimated |  | FY16 <br> Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10010070-41801 | \$ 463,500 |  | \$ 500,045 |  | \$ 488,569 |  | \$ 539,258 |  | \$ 535,492 |  | \$ 546,000 |  | \$ 589,000 |  |
| Town of Arlington, MA | \$ | 2,048 | \$ | 1,536 | \$ | 2,048 | \$ | 2,048 | \$ | 2,048 | \$ | 1,870 | \$ | 1,870 |
| City of Cambridge, MA | \$ | 1,985 | \$ | 1,985 | \$ | 1,985 | \$ | 1,985 | \$ | 1,985 | \$ | 1,710 | \$ | 1,710 |
| Lexington Lodge \#2204 BPOE (Elks) | \$ | 5,703 | \$ | 5,712 | \$ | 5,883 | \$ | 6,060 | \$ | 6,242 | \$ | 5,020 | \$ | 5,020 |
| Brookhaven | \$ | 404,309 | \$ | 416,438 | \$ | 428,931 | \$ | 441,799 | \$ | 455,053 | \$ | 468,705 | \$ | 482,766 |
| Trustees of the Supreme Council (Masons) | \$ | 16,139 | \$ | 16,623 | \$ | 17,122 | \$ | 17,636 | \$ | 18,165 | \$ | 16,620 | \$ | 16,620 |
| Waldorf School (formerly classified as Rental Receipt) |  | 33,322 | \$ | 31,557 | \$ | 32,346 | \$ | 32,950 | \$ | 33,565 | \$ | 34,751 | \$ | 33,565 |
| Lexington Housing Authority | \$ | - | \$ | - | \$ | - | \$ | 36,533 | \$ | 18,171 | \$ | 17,600 | \$ | 17,600 |
| Ameresco (solar arrays on town/school buildings) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 30,000 |
| Miscellaneous | \$ | 43,584 | \$ | 26,192 | \$ | 252 | \$ | 246 |  |  | \$ | - | \$ | - |

## Notes:

PILOTs projected on the basis of historical averages with the exception of Brookhaven and Waldorf School which increase annually per written agreements.

## Town of Lexington

Revenue Projections
Table 3-F: Local Receipt Detail - Rentals

| Local Receipt Category | FY10 <br> Actual |  | FY11 <br> Actual |  | FY12 <br> Actual |  | FY13 <br> Actual |  | FY14 <br> Actual |  | FY15 <br> Estimated |  | FY16 <br> Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 325,879 | \$ | 314,443 | \$ | 336,842 | \$ | 336,836 | \$ | 384,180 | \$ | 322,500 | \$ | 257,230 |
| Buildings 10010100-43601 | \$ | 33,910 | \$ | 32,217 | \$ | 45,560 | \$ | 47,876 | \$ | 48,720 | \$ | 48,680 | \$ | 49,321 |
| Cell Towers 10010090-43298 | \$ | 291,969 | \$ | 282,227 | \$ | 291,282 | \$ | 288,959 | \$ | 335,466 | \$ | 273,826 | \$ | 207,912 |
| MWRA | \$ | 95,006 | \$ | 78,762 | \$ | 80,978 | \$ | 59,527 | \$ | 113,100 | \$ | 88,057 | \$ | 90,699 |
| Nextel | \$ | 37,142 | \$ | 38,256 | \$ | 39,404 | \$ | 40,586 | \$ | 41,803 | \$ | 43,058 | \$ | - |
| Verizon | \$ | 36,458 | \$ | 37,552 | \$ | 38,678 | \$ | 57,445 | \$ | 41,034 | \$ | 42,265 | \$ | 43,533 |
| Sprint/Nextel | \$ | 35,739 | \$ | 38,356 | \$ | 39,507 | \$ | 40,692 | \$ | 41,913 | \$ | - | \$ | - |
| AT\&T (formerly Cingular) | \$ | 36,013 | \$ | 34,994 | \$ | 36,043 | \$ | 36,657 | \$ | 37,015 | \$ | 39,386 | \$ | 40,567 |
| T-Mobile (now USA Mobility) | \$ | 25,862 | \$ | 29,001 | \$ | 29,421 | \$ | 28,260 | \$ | 51,011 | \$ | 32,149 | \$ | 33,114 |
| Metro PCS | \$ | 25,750 | \$ | 25,307 | \$ | 27,252 | \$ | 25,793 | \$ | 9,590 | \$ | 28,911 | \$ | - |

## Notes:

Buildings 10010100-43601: based on rental agreements with the Waldorf School and LexFarm, and sidewalk agreements with Bertuccis and Peets Cell tower revenues based on terms of existing cell tower lease agreements.

## Town of Lexington

## Revenue Projections

Table 3-G: Local Receipt Detail - Schools Departmental Revenue

| Local Receipt Category | FY10 Actual | FY11 <br> Actual | FY12 <br> Actual | FY13 Actual | FY14 Actual | FY15 <br> Estimated | FY16 <br> Projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10010070-41801 | \$ 417,908 | \$ 549,295 | \$ 576,164 | \$ 272,741 | \$ 807,116 | \$ 408,910 | \$ 502,000 |
| 1001020043401 TUITION | \$ 9,800 | \$ |  | \$ 13,000 | \$ 41,815 | \$ | \$ |
| 1001020048403 MEDICAID REIMBURSEMENT | \$ 227,477 | \$ 359,676 | \$ 444,360 | \$ 151,494 | \$ 711,015 | \$ 343,000 | \$ 435,623 |
| 1001020043404 MUSIC FEES | \$ 110,905 | \$ 126,535 | \$ 84,935 | \$ 150 |  | \$ | \$ |
| 1001020043405 STUDENT PARKING FEES | \$ 14,149 | \$ 14,472 | \$ 14,821 | \$ 13,800 | \$ 4,800 | \$ 13,630 | \$ 10,500 |
| 1001020043406 TRANSCRIPT FEES | \$ 23,334 | \$ 29,080 | \$ 29,435 | \$ 27,341 | \$ 28,176 | \$ 27,280 | \$ 28,317 |
| 1001009043299 E-Rate Filing Reimbursement | \$ 32,244 | \$ 19,532 | \$ 2,614 | \$ 66,956 | \$ 15,785 | \$ 25,000 | \$ 28,452 |
| 10010200-43402 SCHOOL BUS TICKETS | \$ | \$ | \$ | \$ | \$ 5,525 | \$ | \$ |

## Notes:

1001020043404 MUSIC FEES: Music Fees were eliminated by a vote of School Committee in 2012
1001020048403 MEDICAID REIMBURSEMENT: After the books were closed for FY13, it was discovered the $\$ 347,490$ of FY13 Medicaid reimbursement was inadvertently posted to the Metco account in June 2013. This error was corrected in FY14. Had this mis-posting been identified timely, actual FY13 receipts would have been $\$ 498,984$. All things being equal, FY14 receipts will be artificially higher than estimates as a result of this correction.

| Local Receipt Category | FY10 Actual |  | FY 11 Actual |  | FY12 Actual |  | FY13 Actual |  | FY14 <br> Actual |  | FY15 Estimated |  | FY16 <br> Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Departmental-Municipal | \$ | 1,650,246 |  | 1,469,900 | \$ 1,5 | ,522,991 | \$ | 1,516,166 | \$ 1, | 1,584,849 | \$ 1, | 93,000 |  | 1,51,000 |
| 1001009042701 FIRE DEPT REC-AMBULANCE FEE | \$ | 903,953 | \$ | 899,776 | \$ | 917,229 | \$ | 891,544 | \$ | 963,526 | \$ | 931,000 | \$ | 931,000 |
| 1001009042702 FIRE DEPT REC-FIRE ALARM FEES |  |  | \$ | 7,250 | \$ | 16,050 | \$ | 7,450 | \$ | 32,750 | \$ | 10,250 | \$ | 15,875 |
| 1001009042703 POLICE DEPT REC-HOUSE ALARM | \$ | 15,200 |  | 20,120 | \$ | 12,570 | \$ | 28,960 | \$ | 14,440 | \$ | 18,842 | \$ | 15,000 |
| 1001009043201 PHOTOCOPIES | \$ | - |  |  |  |  |  |  |  |  | \$ | - | \$ | - |
| 1001009043202 CERTIFICATE OF REDEMPTION | \$ | 4 |  |  | \$ | 48 | \$ | 68 | \$ | 84 | \$ | 31 | \$ | 51 |
| 1001009043205 MUNICIPAL LIEN CERTIFICATES | \$ | 37,585 | \$ | 40,975 | \$ | 49,005 | \$ | 47,765 | \$ | 32,079 | \$ | 43,853 | \$ | 41,482 |
| 1001009043208 SEALER OF WTS \& MEASURES FEES | \$ | 1,595 | \$ | 1,208 | \$ | 1,278 | \$ | 1,256 | \$ | - | \$ | 1,247 | \$ | 845 |
| 1001009043210 PROTECTED TREE FEES | \$ | 10,589 | \$ | 9,795 | \$ | 27,819 | \$ | 29,235 | \$ | 24,285 | \$ | 17,804 | \$ | 20,345 |
| 1001009043213 FEES FOR ENGINEERING SERVIC | \$ | 1,726 | \$ | 4,728 | \$ | 3,636 | \$ | 3,499 | \$ | 393 | \$ | 3,130 | \$ | 2,509 |
| 1001009043214 LIBERTY RIDE MERCHANDISE | \$ |  |  | - | \$ | - |  |  |  |  | \$ | - | \$ |  |
| 1001009043216 LIBERTY RIDE TICKET SALES | \$ | - | \$ | - | \$ | - |  |  |  |  | \$ | - | \$ | - |
| 1001009043217 TOWING FEES | \$ | - |  |  |  |  |  |  |  |  |  |  |  |  |
| 1001009043219 BATTLE GREEN GUIDES/CHARTERS | \$ | 580 | \$ | 500 | \$ | 400 |  | 510 | \$ | 660 | \$ | 470 | \$ | 523 |
| 1001009043220 LIBERTY RIDE FEES | \$ | 50 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1001009043221 LEXPRESS FARES | \$ | 92,089 | \$ | 89,128 | \$ | 88,530 | \$ | 87,724 | \$ | 89,867 | \$ | 82,500 | \$ | 88,707 |
| 1001009043222 LIBERTY RIDE ADVERT REVENUE | \$ | - | \$ | - | \$ | - |  |  |  |  | \$ | - | \$ | - |
| 1001009043223 LIBERTY RIDE GRANT/DONATIONS | \$ | - | \$ | - | \$ | - |  |  |  |  | \$ | - | \$ | - |
| 1001009043224 LIBERTY RIDE CHARTER | \$ | - | \$ | - | \$ | - |  |  |  |  | \$ | - | \$ | - |
| 1001009043225 SELECTMAN ADMIN FEE | \$ | - |  |  |  |  |  |  |  |  |  |  |  |  |
| 1001009043226 FIRE DEPARTMENT FEE | \$ | 46,100 | \$ | 31,960 | \$ | 31,690 | \$ | 32,315 | \$ | 34,205 | \$ | 31,988 | \$ | 32,737 |
| 1001009043227 TOWN CLERK FEE | \$ | 52,601 | \$ | 47,645 | \$ | 37,629 | \$ | 33,151 | \$ | 37,085 | \$ | 31,100 | \$ | 35,955 |
| 1001009043228 POLICE DEPT FEE | \$ | 59,478 | \$ | 53,208 | \$ | 55,749 | \$ | 66,721 | \$ | 68,889 | \$ | 55,000 | \$ | 60,809 |
| 1001009043229 REGISTRY SURCHARGE FEE | \$ | 30,100 | \$ | 31,090 | \$ | 32,935 | \$ | 35,275 | \$ | 33,325 | \$ | 30,900 | \$ | 32,545 |
| 1001009043230 DPW FEES FOR SERVICE | \$ | 918 | \$ | 768 | \$ | 600 | \$ | 665 | \$ | 490 | \$ | 630 | \$ | 585 |
| 1001009043231 P.B. FILING \& REVIEW FEES | \$ | 17,400 | \$ | 23,900 | \$ | 17,400 | \$ | 15,825 | \$ | 34,500 | \$ | 15,800 | \$ | 21,805 |
| 1001009043232 B \& Z MICROFILM FEES | \$ | 12,567 | \$ | 13,838 | \$ | 12,856 | \$ | 13,783 | \$ | 11,765 | \$ | 12,000 | \$ | 12,801 |
| 1001009043233 B.O.A. HEARING FEES | \$ | 32,300 | \$ | 15,650 | \$ | 18,564 | \$ | 21,519 | \$ | 13,526 | \$ | 18,577 | \$ | 17,870 |
| 1001009043234 P.B. SALE OF MAPS \& DEV. RE | \$ | 802 | \$ | 446 | \$ | 523 | \$ | 214 | \$ | 270 | \$ | 394 | \$ | 336 |
| 1001009043235 ANR PLAN FILING FEES | \$ | 700 | \$ | 400 | \$ | 500 | \$ | 700 | \$ | 500 | \$ | 533 | \$ | 560 |
| 1001009043236 RENTAL CAR SURCHARGE FEES | \$ | 2,202 | \$ | 2,382 | \$ | 2,665 | \$ | 3,145 | \$ | 3,181 | \$ | 2,614 | \$ | 2,715 |
| 1001009043238 CONSERVATION FEES | \$ | 25,916 | \$ | 29,967 | \$ | 29,094 | \$ | 25,635 | \$ | 32,751 | \$ | 28,232 | \$ | 28,672 |
| 1001009043239 ANIMAL ADOP/BOARDING FEE |  |  |  |  |  |  |  |  |  |  | \#DIV |  |  |  |
| 1001009043240 CEMETERY PREPARATION | \$ | 150,120 | \$ | 119,688 | \$ | 139,063 | \$ | 122,321 | \$ | 122,087 | \$ | 127,024 | \$ | 127,824 |
| 1001009043299 MISC. FEES | \$ | 123,977 | \$ | 25,515 | \$ | 20,709 | \$ | 23,806 | \$ | 27,190 | \$ | 25,000 | \$ | 23,902 |
| 1001009043302 AVLAON BAY MONITORING SERVICES | \$ | - | \$ | - | \$ | - |  | - | \$ | 19,300 |  |  | \$ | 9,650 |
| 1001009043545 SUPPORTIVE DAY CARE FEES | \$ | 16,693 | \$ |  | \$ | - | \$ | 15,862 |  |  | \$ | - |  |  |
| PATRIOT PARTNERS PAYMENT- SHADE ST. TRAFFIC MITIGATION STUDY | \$ | 15,000 | \$ | - | \$ |  | \$ | 15,82 |  |  | \$ | - | \$ |  |
| 1001009043547 TRENCH PERMIT FEES | \$ | - | \$ | - | \$ | 6,450 | \$ | 7,217 | \$ | 7,000 | \$ | 4,556 | \$ | 6,450 |

Notes:
FY2016 projections based on inspection of history of actual collections and projections of 3 and 5 year historical averages

## Town of Lexington

Revenue Projections

## Table 3-I: Local Receipt Detail - Licenses \& Permits

| Local Receipt Category |  | FY10 <br> Actual |  | FY11 <br> Actual |  | FY12 <br> Actual |  | FY13 Actual |  | FY14 <br> Actual |  | FY15 <br> stimated |  | FY16 rojected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Licenses \& Permits | \$ | 2,047,345 | \$ | 1,789,613 | \$ | 1,513,734 | \$ | 1,698,028 | \$ | 1,689,164 | \$ | 1,538,973 | \$ | 1,597,464 |
| 1001012044105 ALCOHOL \& BEVERAGE LIC | \$ | 76,650 | \$ | 80,550 | \$ | 76,600 | \$ | 75,675 | \$ | 85,175 | \$ | 77,608 | \$ | 79,150 |
| 1001012044201 BUILDING PERMITS | \$ | 1,551,593 | \$ | 1,164,601 | \$ | 929,458 | \$ | 1,052,466 | \$ | 1,045,324 | \$ | 975,000 | \$ | 1,009,083 |
| 1001012044202 GAS PERMITS | \$ | 23,128 | \$ | 22,388 | \$ | 33,381 | \$ | 29,204 | \$ | 27,871 | \$ | 26,741 | \$ | 27,194 |
| 1001012044203 WIRING PERMITS | \$ | 141,300 | \$ | 232,327 | \$ | 165,171 | \$ | 209,317 | \$ | 189,587 | \$ | 184,407 | \$ | 187,540 |
| 1001012044204 PLUMBING PERMITS | \$ | 61,111 | \$ | 62,233 | \$ | 62,633 | \$ | 69,326 | \$ | 64,076 | \$ | 62,374 | \$ | 65,345 |
| 1001012044205 SHEET METAL PERMITS | \$ | - | \$ | - | \$ | 10,840 | \$ | 23,978 | \$ | 27,012 | \$ | 10,000 | \$ | 12,366 |
| 1001012044223 COMBINED PERMITS | \$ | 450 | \$ | 630 | \$ | 2,510 | \$ | - |  |  | \$ | 1,080 | \$ | - |
| 1001012044224 MECHANICAL PERMITS | \$ | 23,918 | \$ | 41,873 | \$ | 40,675 | \$ | 45,833 | \$ | 50,086 | \$ | 35,480 | \$ | 40,477 |
| 1001012044225 SELECTMEN'S LIC. \& PERMITS | \$ | 2,755 | \$ | 9,535 | \$ | 2,955 | \$ | 2,490 | \$ | 2,905 | \$ | 2,700 | \$ | 2,783 |
| 1001012044227 BOARD OF HEALTH LIC. \& PERMITS | \$ | 47,195 | \$ | 51,782 | \$ | 47,792 | \$ | 48,241 | \$ | 50,750 | \$ | 46,320 | \$ | 48,927 |
| 1001012044229 FIRE DEPT LIC. \& PERMITS | \$ | 27,464 | \$ | 32,325 | \$ | 32,930 | \$ | 28,225 | \$ | 30,250 | \$ | 28,382 | \$ | 30,239 |
| 1001012044230 B \& Z MISC PERMITS | \$ | 645 | \$ | 360 | \$ | 5,265 | \$ | 7,831 | \$ | 8,923 | \$ | 300 | \$ | 1,000 |
| 1001012044253 CABLE FRANCHISE LICENSE | \$ | 3,947 | \$ | 7,330 | \$ | 4,201 | \$ | 4,299 | \$ | 4,328 | \$ | 4,000 | \$ | 4,276 |
| 1001012044258 FIREARMS LICENSE | \$ | 1,388 | \$ | 2,263 | \$ | 3,113 | \$ | 4,125 | \$ | 3,700 | \$ | 2,000 | \$ | 2,918 |
| 1001012044290 TOWN CLERK'S LIC \& PERMITS | \$ | 42,250 | \$ | 46,480 | \$ | 46,928 | \$ | 48,595 | \$ | 49,485 | \$ | 45,383 | \$ | 46,748 |
| 1001012044293 DPW STREET OPENING PERMITS | \$ | 39,662 | \$ | 30,813 | \$ | 44,758 | \$ | 42,704 | \$ | 44,948 | \$ | 33,350 | \$ | 35,000 |
| 1001012044294 RIGHT OF WAY OBSTRUCTION | \$ | - | \$ | - |  |  | \$ | 600 | \$ | 100 | \$ | - | \$ | - |
| 1001012044296 DRAIN LAYERS LICENSE | \$ | 1,500 | \$ | 1,260 | \$ | 1,300 | \$ | 1,160 | \$ | 1,210 | \$ | 1,240 | \$ | 1,223 |
| 1001012044299 MISC. LICENSE \& PERMITS | \$ | 2,390 | \$ | 2,865 | \$ | 3,225 | \$ | 3,960 | \$ | 3,535 | \$ | 2,608 | \$ | 3,195 |

## Notes:

Y2016 projections based on inspection of history of actual collections and projections of 3 and 5 year historical averages

Table 3-J: Local Receipt Detail - Special Assessments

| Local Receipt Category | FY10 <br> Actual |  | FY11 <br> Actual |  | FY12 <br> Actual |  | FY13 <br> Actual |  | FY14 Actual | FY15 <br> Estimated |  | FY16 Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 47,904 | \$ | 32,689 | \$ | 24,885 | \$ | 24,312 | \$103,086 | \$ | 20,000 | \$ | 17,000 |
| 1001016047502 STREET BTMT PD IN ADVANCE | \$ | 23,644 | \$ | 32,689 | \$ | 1,734 | \$ | 4,296 | \$ 78,518 |  |  |  |  |
| 1001016047691 STREET BTMT PRINCIPAL | \$ | 14,812 | \$ | - | \$ | 15,095 | \$ | 12,671 | \$ 17,673 |  |  |  |  |
| 1001016047690 STREET BTMT INTEREST | \$ | 9,448 | \$ | - | \$ | 8,057 | \$ | 7,345 | \$ 6,894 |  |  |  |  |

## Town of Lexington

Revenue Projections
Table 3-K: Local Receipts Detail - Fines \& Forfeits

| Local Receipt Category | FY10 <br> Actual |  | FY11 <br> Actual |  | FY12 <br> Actual |  | FY13 <br> Actual |  | FY14 <br> Actual |  | FY15 <br> Estimated |  | FY16 <br> Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fines \& Forfeits | \$ | 365,677 |  | 329,394 |  | 344,126 | \$ | 335,984 | \$ | 376,800 | \$ | 336,000 | \$ | 345,000 |
| 1001017047702 PARKING FINES |  | 122,985 | \$ | 87,106 | \$ | 104,709 | \$ | 120,898 | \$ | 141,422 | \$ | 109,000 |  | 115,424 |
| 1001017047704 NON CRIMINAL FINES |  | 9,845 | \$ | 16,360 | \$ | 10,585 | \$ | 10,526 | \$ | 14,295 | \$ | 10,000 |  | 11,802 |
| 1001017047706 REGISTRY CMVI |  | 221,508 | \$ | 213,823 | \$ | 226,253 | \$ | 199,861 | \$ | 215,247 | \$ | 209,000 |  | 213,787 |
| 1001015046801 COURT FINES |  | 11,340 | \$ | 12,105 | \$ | 2,580 | \$ | 4,700 | \$ | 5,836 | \$ | 8,000 |  | 4,372 |

Notes: Projections are based on inspection of 3 and 5 year averages.

Revenue Projections
Table 3-L.: Local Receipt Detail - Investment Income

| Local Receipt Category | FY10 <br> Actual | FY11 <br> Actual | FY12 <br> Actual | FY13 <br> Actual | FY14 <br> Actual | FY15 <br> Estimated | FY16 <br> Projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Income | \$ 289,337 | \$ 309,099 | \$ 247,761 | \$ 272,998 | \$ 278,458 | \$ 282,000 | \$ 288,000 |
| 1001018048211 INT EARNED ON SAVINGS | \$ 289,337 | \$ 309,099 | \$ 247,761 | \$ 272,998 | \$ 278,458 | \$ 282,000 | \$ 288,000 |

## Town of Lexington

## Revenue Projections

| Local Receipt Category | FY10 <br> Actual |  | FY11 <br> Actual |  | FY12Actual |  | FY13 <br> Actual |  | FY14 Actual |  | $\begin{gathered} \text { FY15 } \\ \text { Estimated } \end{gathered}$ |  | $\begin{gathered} \text { FY16 } \\ \text { Projected } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 431,610 | \$ | 890,801 |  | ,372,744 | \$ | 912,784 | \$ | 2,156,721 | \$ | - | \$ |  |
| Miscellaneous Non-Recurring | \$ | - | \$ | 495,589 | \$ | 373,160 | \$ | 336,411 | \$ | 717,439 | \$ | - | \$ | - |
| NESWC Settlement Money | \$ | - | \$ | - |  | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Cary Library Settlement | \$ | 100,000 | \$ | - |  | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Premium on Debt | \$ | - | \$ | - |  | 534,041 | \$ | 456,998 | \$ | 1,436,035 | \$ | - | \$ | - |
| Medicare Part D/RDS Subsidy | \$ | 331,610 | \$ | 395,212 | \$ | 465,544 | \$ | 119,375 | \$ | 3,247 | \$ | - | \$ |  |

## Notes:

No estimate is made for this category of revenue as they are unpredictable with the exception of the Medicare Part D / RDS Subsidy. The Medicare Part D / RDS Subsidy was received annually as a result of Lexington providing retiree health coverage and was applied in the year after its receipt toward funding of the Town's OPEB liability. Beginning in FY13, the Town joined the Commonwealth's Group Insurance Commission (GIC). As a result, the Medicare Part D/RDS Subsidy is now passed through the to the Town in the form of a credit against the monthly premium The Town pays to the GIC.

## Table 4-A: Avaliable Funds

| Available Fund Categories | Appropriated <br> Fiscal 2010 |  | Appropriated <br> Fiscal 2011 |  | Appropriated Fiscal 2012 |  | Appropriated Fiscal 2013 |  | Appropriated Fiscal 2014 |  | Appropriated Fiscal 2015 |  | Projected Fiscal 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parking | \$ | 325,000 | \$ | 335,000 | \$ | 335,000 | \$ | 335,000 | \$ | 335,000 | \$ | 335,000 | \$ | 335,000 |
| Cemetery | \$ | 120,000 | \$ | 120,000 | \$ | 120,000 | \$ | 105,000 | \$ | 105,000 | \$ | 105,000 | \$ | 105,000 |
| Free Cash | \$ | 5,481,717 | \$ | 6,159,509 | \$ | 7,125,000 | \$ | 6,269,024 | \$ | 11,650,931 | \$ | 10,303,125 | \$ | 13,108,282 |
| Health Claims Trust Fund | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,000,000 | \$ | 1,858,947 |
| Capital Projects/Debt Service Reserve/Building Renewal Stabilization Fund | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 919,000 | \$ | 1,318,500 |
| Overlay Surplus | \$ | 104,965 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Transp.Demand Mgmt. Stab. Fund | \$ | 72,000 | \$ | 83,000 | \$ | 83,560 | \$ | 85,160 | \$ | 90,000 | \$ | 88,000 | \$ | 137,000 |
| Center Improvement District Stabilization Fund | \$ | - | \$ | - | \$ | 15,000 | \$ | - | \$ | - | \$ | - | \$ | - |
| Brookhaven | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  |
| Insurance Proceeds | \$ | 52,387 | \$ | 117,796 | \$ | 4,610 | \$ | 200,000 | \$ | - | \$ | - | \$ | - |
| Proceeds from the Sale of Assets | \$ | 27,550 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  |
| School Bus Stabilization Fund | \$ | 70,000 | \$ | 4,587 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Avalon Bay School Enrollment Mitigation Fund | \$ | - | \$ | - | \$ | 250,000 | \$ | 250,000 | \$ | 250,000 | \$ | 49,096 | \$ | - |
| Balances from Prior Yr. Capital Articles | \$ | - | \$ | - | \$ | 42,046 | \$ | 5,468 | \$ | 42,579 | \$ | 54,888 | \$ | - |
| Stabilization Fund | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Available Funds | \$ | 6,253,619 | \$ | 6,819,892 | \$ | 7,975,216 | \$ | 7,249,652 | \$ | 12,473,510 | \$ | 12,854,109 | \$ | 16,862,729 |


|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Town of Lexington

Revenue Projections
Trable 4-C: Free Cash History

| A |  | B |  | C |  | D |  | E |  | F |  | G |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 10010070- \\ 41801 \end{gathered}$ | Beginning Free Cash |  |  | ceipts in xcess of timates | Expenditures less than App. |  | Misc. Factors |  |  | ropriations C. and other ustments | Cert. F.C. |  |
| FY 2001 | \$ | 1,836,400 | \$ | 3,086,536 | \$ | 1,208,713 | \$ | - | \$ | $(692,645)$ | \$ | 5,439,004 |
| FY 2002 | \$ | 2,250,004 | \$ | $(603,164)$ | \$ | 487,229 | \$ | - | \$ | - | \$ | 2,135,507 |
| FY 2003 | \$ | 1,495,174 | \$ | $(372,684)$ | \$ | 232,472 | \$ | - | \$ | $(39,959)$ | \$ | 1,315,003 |
| FY 2004 | \$ | 1,315,003 | \$ | $(301,684)$ | \$ | 588,899 | \$ | - | \$ | - | \$ | 2,323,303 |
| FY 2005 | \$ | 2,123,303 | \$ | 1,732,103 | \$ | 333,862 | \$ | 1,852,214 | \$ | $(715,232)$ | \$ | 5,409,985 |
| FY 2006 | \$ | 5,409,985 | \$ | 3,385,764 | \$ | 429,318 | \$ | - | \$ | $(5,422,720)$ | \$ | 3,802,347 |
| FY 2007 | \$ | 3,802,347 | \$ | 2,462,181 | \$ | 1,966,642 | \$ | 432,693 | \$ | $(3,802,347)$ | \$ | 4,861,516 |
| FY 2008 | \$ | 4,861,516 | \$ | 2,084,646 | \$ | 2,967,150 | \$ | 429,921 | \$ | $(4,861,516)$ | \$ | 5,481,717 |
| FY 2009 | \$ | 5,481,717 | \$ | 1,669,160 | \$ | 3,113,850 | \$ | 1,376,499 | \$ | $(5,481,717)$ | \$ | 6,159,509 |
| FY 2010 | \$ | 6,159,509 | \$ | 2,476,716 | \$ | 3,772,879 | \$ | 875,405 | \$ | $(6,159,509)$ | \$ | 7,125,000 |
| FY 2011 | \$ | 7,125,000 | \$ | 2,392,461 | \$ | 4,797,523 | \$ | 953,116 | \$ | $(7,125,000)$ | \$ | 8,143,100 |
| FY 2012 | \$ | 8,143,100 | \$ | 3,800,023 | \$ | 5,889,241 | \$ | 2,911,667 | \$ | $(8,143,100)$ | \$ | 12,600,931 |
| FY 2013 | \$ | 12,600,931 | \$ | 3,751,452 | \$ | 4,417,500 | \$ | 1,260,573 | \$ | $(11,727,331)$ | \$ | 10,303,125 |
| FY 2014 | \$ | 10,303,125 | \$ | 4,677,709 | \$ | 7,407,913 | \$ | 422,581 | \$ | (9,703,125) | \$ | 13,108,202 |

## Notes:

The table above shows the factors that drive the annual certification of free cash.

## Town of Lexington

Revenue Projections

| Category | FY10 Actual |  | FY11 <br> Actual |  | FY12 Actual |  | FY13 Actual |  | FY14 <br> Actual |  | FY15 <br> Estimated |  | FY16 <br> Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cherry Sheet Assessments | \$ | $(706,285)$ | \$ | $(737,040)$ | \$ | $(736,561)$ | \$ | $(813,255)$ | \$ | $(795,309)$ | \$ | $(833,000)$ | \$ | $(877,000)$ |
| Cherry Sheet Offsets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| School Lunch | \$ | $(20,744)$ | \$ | $(17,758)$ | \$ | $(22,523)$ | \$ | $(24,262)$ | \$ | $(30,207)$ | \$ | $(25,716)$ | \$ | $(23,099)$ |
| Public Libraries | \$ | $(34,268)$ | \$ | $(36,090)$ | \$ | $(37,988)$ | \$ | $(37,489)$ | \$ | $(39,714)$ | \$ | $(39,034)$ | \$ | $(37,450)$ |
| Overlay (abatements) | \$ | $(850,587)$ | \$ | $(896,369)$ | \$ | $(1,023,396)$ | \$ | $(770,344)$ | \$ | $(779,391)$ | \$ | $(900,000)$ | \$ | $(750,000)$ |
| Snow Deficit | \$ | $(101,747)$ | \$ | - | \$ | $(654,053)$ | \$ | - | \$ | - | \$ | $(653,006)$ | \$ | $(300,000)$ |
| Overlay Deficits | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Revenue Offsets | \$ | (1,713,630) | \$ | 687,257) | \$ | (2,474,521) | \$ | (1,645,350) | \$ | (1,644,621) | \$ | $(2,450,757)$ | \$ | 987,549) |

## Notes:

FY2016 Cherry Sheet Assessments reflect a $3.5 \%$ increase over FY2015 assessments with the exception of the MAPC which is increasing $230 \%$ due to a statutory increase in the per capita charge assessed to all member communities.

## Town of Lexington

Revenue Projections
Table 6-A: Enterprise Receipts

| Category | FY10 <br> Appropriated | FY11 <br> Appropriated | FY12 <br> Appropriated | FY13 <br> Appropriated | FY14 <br> Appropriated | FY15 <br> Appropriated | FY16 <br> Projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Water | \$ 782,176 | \$ 743,400 | \$ 704,624 | \$ 665,848 | \$ 818,689 | \$ 789,275 | \$ 812,953 |
| Wastewater (Sewer) | \$ 691,763 | \$ 668,990 | \$ 646,217 | \$ 623,444 | \$ 450,116 | \$ 465,030 | \$ 478,981 |
| Recreation | \$ 188,583 | \$ 203,583 | \$ 213,600 | \$ 223,600 | \$ 228,600 | \$ 233,600 | 240,608 |
| Total Enterprise Receipts | \$ 1,662,522 | \$ 1,615,973 | \$ 1,564,441 | \$ 1,512,892 | \$ 1,497,405 | \$ 1,487,905 | \$ 1,532,542 |

## Notes:

Water \& Sewer Indirects were reduced by $\$ 61,549$ annually from FY07 through FY13 as per BOS vote on October 30, 2006 to bring historical levels of indirect costs in line with actual costs. FY15 Appropriated is based on the results of an indirect cost analysis conducted by the Finance Department. Projected FY16 is based on an assumed $3 \%$ increase in costs. These figures will be revised upon completion of an update of last year's indirect cost analysis that is currently in progress.

## Town of Lexington

## Revenue Projections


${ }^{\mathbf{1}}$ FY14 amount includes $\$ 1.5$ million voted for Estabrook School Access Improvements under Article 5 of the November 2012 special town meeting. The FY15 amount includes $\$ 350,000$ to be deposited into the Fund in anticipation of its appropriation at the 2015 annual town meeting to mitigate FY16 exempt debt service attributable to the Bridge/Bowman and Estabrook School renovation/reconstruction projects.
${ }^{2}$ FY13 amount is for the School Bus Transportation Subsidy approved under Article 17 of the 2012 annual town meeting. FY14 amount is the general fund share of purchase price of the property at 33 Marrett Road. The FY15 amount is the general fund share of the Phase I improvements at 33 Marrett Road voted at the Nov. 2013 special town meeting.

# Lexington FY 2015 Assessment Valuation Status Report to Summit II 

Triennial Year Re-Certification Pursuant to the
Massachusetts Department Of Revenue (DOR) Requirements

## Single Family Dwelling Values in Lexington

- Results from Assessor's Office annual review - the ~9,000 Single Family Dwellings (SFD) show an "average" increase from last fiscal year: $+10 \%$
- However, the term "average" masks significant specific-property changes and not fully describe the range of: $-15 \%$ to $+35 \%$ (not related to permits)
- Uneven distribution of increase - varying percentages across segments of Lexington housing stock (e.g. size/style/location, etc.) were identified during data collection and analysis - partially due to higher than usual efforts to collect data
- Example: Smaller sized Lexington SFD properties experienced greater percentage increases in assessed value than mid-sized or larger sized SFDs


## Reference Points

- Land value (which constitutes an average of $\sim 50 \%$ overall assessed value) increasing: approx. 15\%
- Single Family Dwellings (SFD) overall assessed value increasing: approx. 10\%
- Commercial/Industrial increasing: approx. 2\%
- "Arms-Length" Sales of SFDs in Lexington (qualified by DOR from sales during calendar 2013) that were analyzed for FY 2015: approx. 350


## Independent Market Data

- The on-line commercial listing entity, Multiple Listing Service (MLS) lists sales during calendar 2013. Although MLS sales do not precisely match the list of DOR accepted sales, MLS statistics do closely support our market findings for FY 2015.
- 2011 Lexington average SFD sale--\$864,161; up 4\% from prior year
- 2012 Lexington average SFD sale--\$912,821; up 5\% from prior year
- 2013 Lexington average SFD sale--\$988,183; up $8 \%$ from prior year
- 2014 [YTD] Lexington average SFD sale--\$1,108,425; up 12 \% from 2013


## EXHIBIT D: PRELIMINARY/UNAPPROVED VALUES BY CLASS: FY2014 TO FY2015

|  |  |  |  |  | Commercial + <br> Industrial <br> Combined | Personal <br> Property (P) | C-I-P Subtotal |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | (


| Changes in Residential Values Excluding Improved Properties |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Range |  | SFD Count | As \% of Total Count | Average Value Change | Median Value Change |
| >-20\% |  | 3 | 0.03\% | \$ $(405,333)$ | \$ 207,000 ) |
| -15\% | -20\% | 2 | 0.02\% | \$ $(208,000)$ | \$ $(208,000)$ |
| -10\% | -15\% | 11 | 0.12\% | \$ (139,909) | \$ $(144,000)$ |
| -5\% | -10\% | 49 | 0.55\% | \$ $(59,347)$ | \$ $(53,000)$ |
| 0\% | -5\% | 632 | 7.15\% | \$ $(20,356)$ | \$ $(17,000)$ |
| 0\% | 5\% | 1297 | 14.68\% | \$ 22,567 | \$ 20,000 |
| 5\% | 10\% | 2563 | 29.02\% | \$ 56,012 | \$ 50,000 |
| 10\% | 15\% | 2444 | 27.67\% | \$ 82,653 | \$ 75,000 |
| 15\% | 20\% | 1243 | 14.07\% | \$ 109,969 | \$ 99,000 |
| 20\% | 25\% | 304 | 3.44\% | \$ 150,480 | \$ 134,000 |
| 25\% | 30\% | 163 | 1.85\% | \$ 183,509 | \$ 166,000 |
| 30\% | 35\% | 70 | 0.79\% | \$ 204,943 | \$ 199,000 |
| 35\% | 40\% | 31 | 0.35\% | \$ 228,000 | \$ 206,000 |
| 40\% | 45\% | 21 | 0.24\% | \$ 211,619 | \$ 209,000 |
|  |  | 8,833 |  |  |  |

## LEXINGTON PUBLIC SCHOOLS

Ad hoc Schools Master Plan Committee
School Committee Progress Report
Phase 2 - Elementary Schools

## Agenda

> Task One

- Relocate space from the Harrington Elementary School to the Central Administration Building (Old Harrington)
> Task Two
- Relocate the entire Pre-K program from the Harrington Elementary School to the Central Administration Building (Old Harrington)
- Convert former Pre-K program space in Harrington Elementary School to K-5 Program space
> Task Three
- Lease two classroom-sized modular units at each of the Fiske, Bowman and Bridge Elementary Schools


## Task One

 Relocate Space from the Harrington Elementary School to the Central Administration Building (Old Harrington)

First Floor Plan: Pre-K OT/PT Relocation
> Schedule

- Design
- Bid \& Award
- Construction
> Estimated Cost
- Construction Cost
- Total Project Cost*


## March/April 2015

April/May 2015
June - August 2015
\$287,275
\$429,203

## Task Two

 Relocate the entire Pre-K program from the Harrington Elementary School to the Central Administration Building (Old Harrington)

Existing Site Plan
SMMA
Central Administration Building (Old Harrington)


Option One: Site Plan
SMMA
Central Administration Building (Old Harrington)


Option One: Ground Floor Plan
Central Administration Building (Old Harrington)


## Option One: First Floor Plan

Central Administration Building (Old Harrington)
> Schedule

- Design 2015
- Bid \& Award
- Construction 2016
> Estimated Cost
- Construction Cost
- Total Project Cost*


## May - December

December - February 2016
February - August
\$13,699,145


## Option Two: Site Plan



Option Two: Ground Floor Plan Central Administration Building (Old Harrington)


Option Two: First Floor Plan
Central Administration Building (Old Harrington)
> Schedule

- Design 2015
- Bid \& Award
- Construction 2016
> Estimated Cost
- Construction Cost
- Total Project Cost*


## May - December

December - February 2016
February - August

## Task Two Convert former Pre-K program space in Harrington Elementary School to K-5 program space



Harrington Elementary School - K-5 School First Floor Plan


Harrington Elementary School - K-5 School Second Floor Plan


Harrington Elementary School - K-5 School First Floor Plan
> Schedule

- Design
- Bid \& Award
- Construction 2017
> Estimated Cost
- Construction Cost
- Total Project Cost*


## January - June 2016 June - August 2016 <br> September - March

\$204,440
\$343,728

## Task Three

 Lease two classroom-sized modular units> Fiske Elementary School
> Bowman Elementary School
> Bridge Elementary School


Bowman Elementary School - Existing Site Plan


Bowman Elementary School with Two Leased Modulars


Bridge Elementary School - Existing Site Plan
SMMA


Bridge Elementary School with Two Leased Modulars


Fiske Elementary School - Existing Site Plan


Fiske Elementary School with Two Leased Modulars
> Schedule

- Design
- RFP \& Award 2015
- Installation
> Estimated Cost
- Bowman
- Construction Cost $\$ 516,808$
- Total Project Cost* \$706,346
- Bridge
- Construction Cost \$545,216
- Total Project Cost* \$742,424
- Fiske
- Construction Cost \$754,822
- Total Project Cost* $\$ 993,528$

